



# WELCOME

ANALYST MEETING 1/2007

THAI STANLEY ELECTRIC  
PUBLIC COMPANY LIMITED

# SALE DEMAND IN THAILAND



4W

Q3/2005



198,670 UNIT

Q3/2006



193,711 UNIT

2.50%

Source: Thailand Automotive Institute

# 4W PRODUCTION

Q3/2005



311,824 UNIT

Q3/2006



288,273 UNIT



7.55%

Source: Thailand Automotive Institute

# SALE DEMAND IN THAILAND



2W

Q3/2005



565,097 UNIT

Q3/2006



466,001 UNIT

17.54%

Source: Thailand Automotive Institute

# 2W PRODUCTION

Q3/2005



621,547 UNIT

Q3/2006



456,355 UNIT



26.58%

Source: Thailand Automotive Institute



# SALE OF THAI STANLEY ELECTRIC PCL.

UNIT: THOUSAND BAHT

Q3/2005



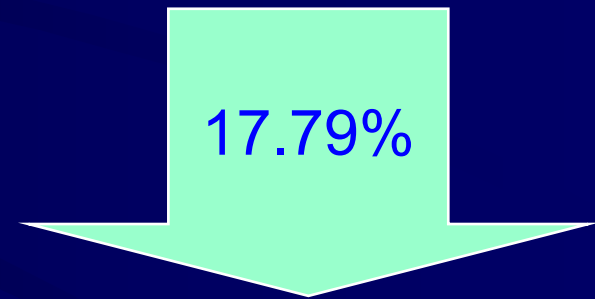
2,168,499

Q3/2006



1,782,743

17.79%





# NET PROFIT OF THAI STANLEY ELECTRIC PCL.

UNIT: THOUSAND BAHT

Q3/2005



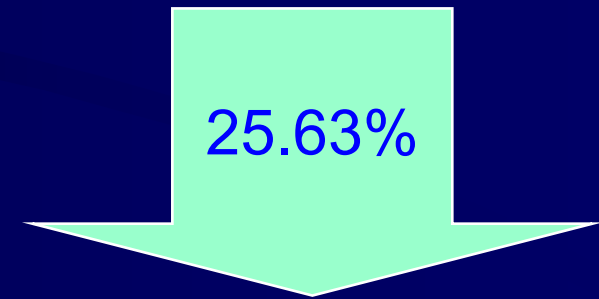
278,461

Q3/2006



207,104

25.63%



# FINANCIAL STATEMENT



## BALANCE SHEETS

	December 31, 2006	March 31, 2006	Change (%)
	(THOUSAND BAHT)	(THOUSAND BAHT)	
CURRENT ASSETS	2,596,808	2,629,600	(1.25)
NON-CURRENT ASSETS	3,267,084	2,923,990	11.73
TOTAL ASSETS	5,863,892	5,553,590	5.59
CURRENT LIABILITIES	1,028,343	1,220,584	(15.75)
SHAREHOLDERS' EQUITY	4,835,549	4,333,006	11.60
TOTAL LIABILITIES AND SHAREHOLDERS' EQUITY	5,863,892	5,553,590	5.59



# FINANCIAL STATEMENT



## STATEMENTS OF INCOME

	December 31, 2006 (THOUSAND BAHT)	December 31, 2005 (THOUSAND BAHT)	Change (%)
SALES	1,782,743	2,168,499	(17.79)
TOTAL REVENUES	1,867,054	2,235,494	(16.48)
COST OF SALES	1,472,293	1,741,717	(15.47)
SELLING AND ADMINISTRATIVE EXPENSES	120,156	131,408	(8.56)
OPERATING PROFIT BEFORE INTEREST EXPENSE AND INCOME TAX	273,885	361,649	(24.27)
NET PROFIT (LOSS)	207,104	278,461	(25.63)

# FINANCIAL STATEMENT



## STATEMENTS OF CASH FLOW

31 December 2006

(THOUSAND BAHT)

NET CASH PROVIDED BY OPERATING	1,384,630
NET CASH USED IN INVESTING	(737,024)
NET CASH USED IN FINANCING	(352,460)
EFFECT OF EXCHANGE RATE CHANGES	(111)
<b>NET INCREASE IN CASH</b>	<b>295,035</b>
CASH AT BEGINNING OF THE YEAR	579,420
CASH AT END OF THE PERIOD	874,455

# NEW PRODUCT



New **CR-V**



**HONDA CRV**

# NEW PRODUCT



**FORD EVEREST**

# NEW PRODUCT



**YAMAHA MIO**

# NEW PRODUCT



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# SUZUKI HAYATE



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