

# WELCOME

## Q1/2021 Operation Result Information

**Apichart Lee-issaranukul**

**July 30 , 2021**

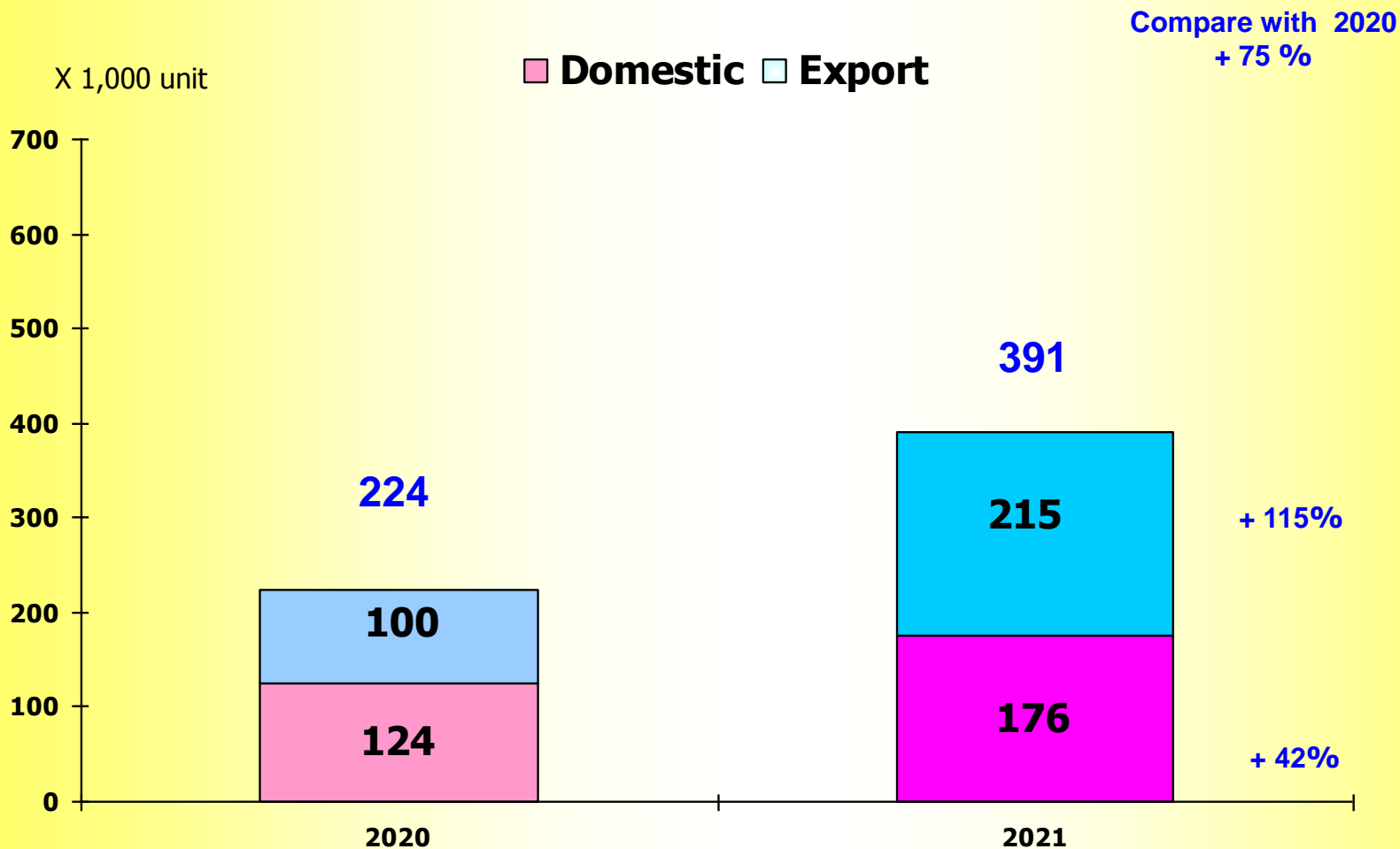
**THAI STANLEY ELECTRIC PUBLIC COMPANY LIMITED**

The completely integrated manufacturer of world class automotive lighting

# Agenda

- 1. Market Trend – 2021 (April – June)**
- 2. The 1<sup>st</sup> Quarterly 2021 Financial Statement**

## 4W (Motorcar) Market Sale 2021 (April – June) Domestic & Export

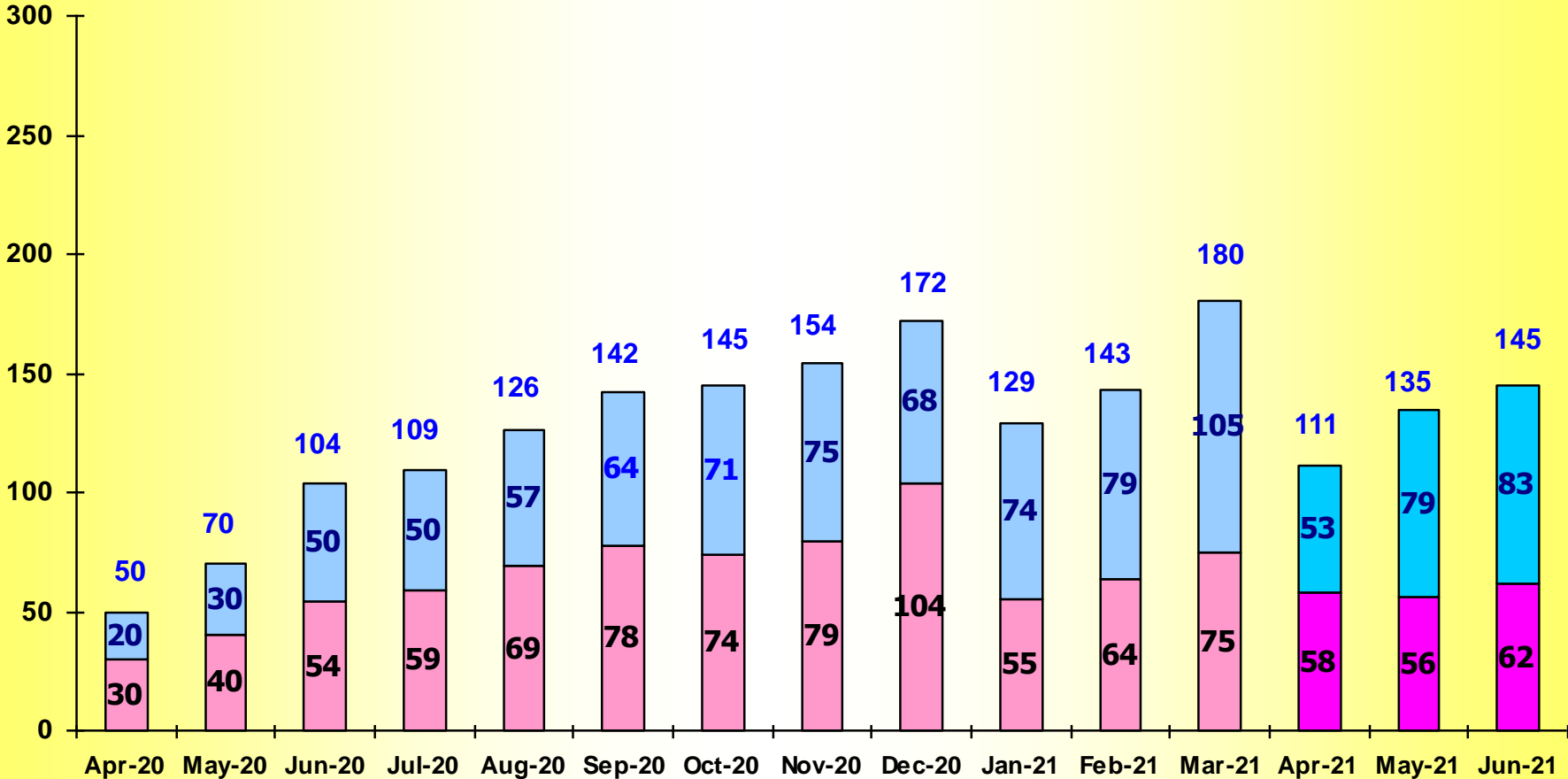


Source: The Federation of Thai Industries

## 4W (Motorcar) Market Sale (Domestic & Export) (April 2020 – June 2021)

X 1,000 unit

■ Domestic 
 ■ Export

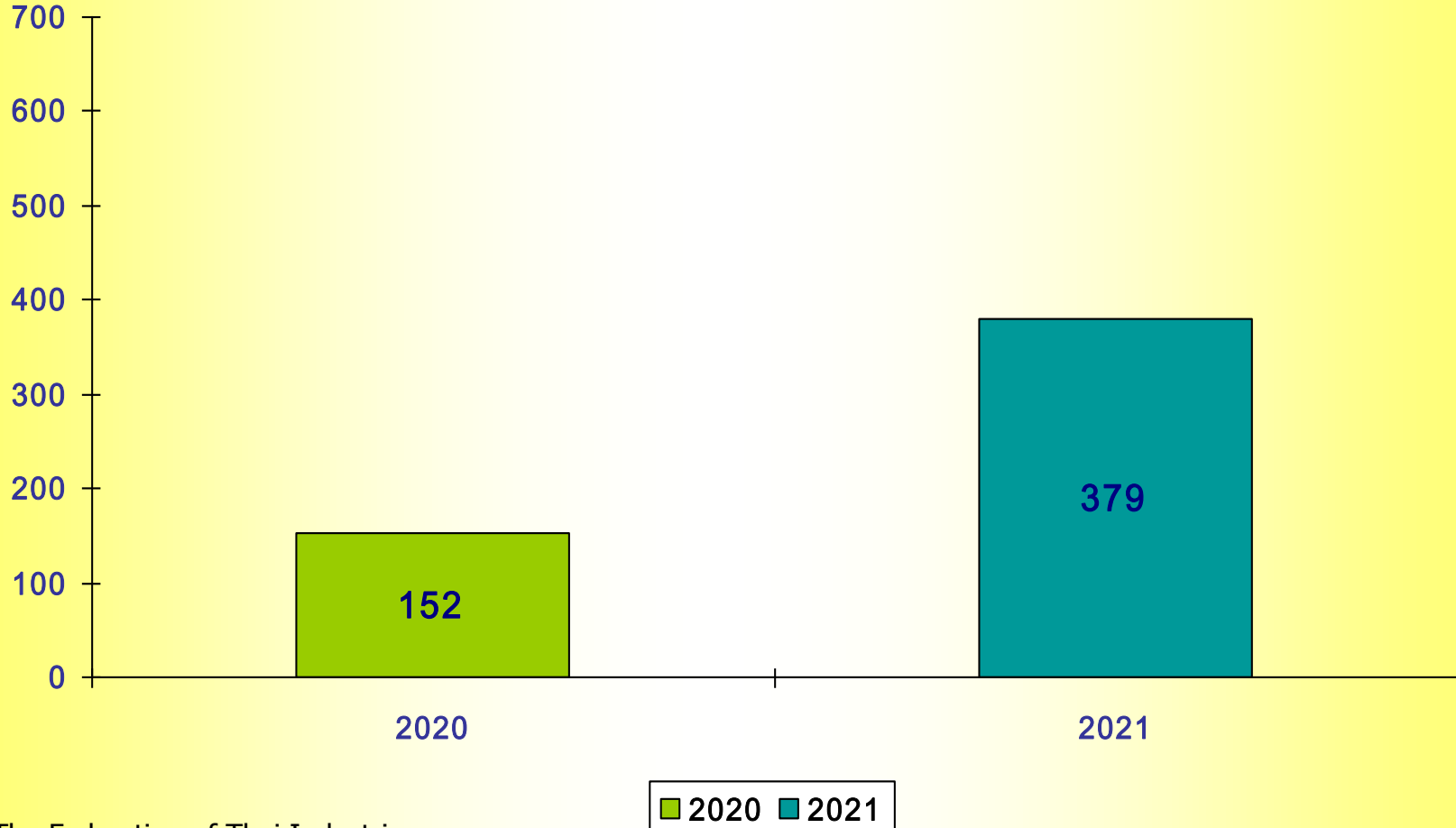


Source: The Federation of Thai Industries

# 4W (Motorcar) Production (April – June 2021)

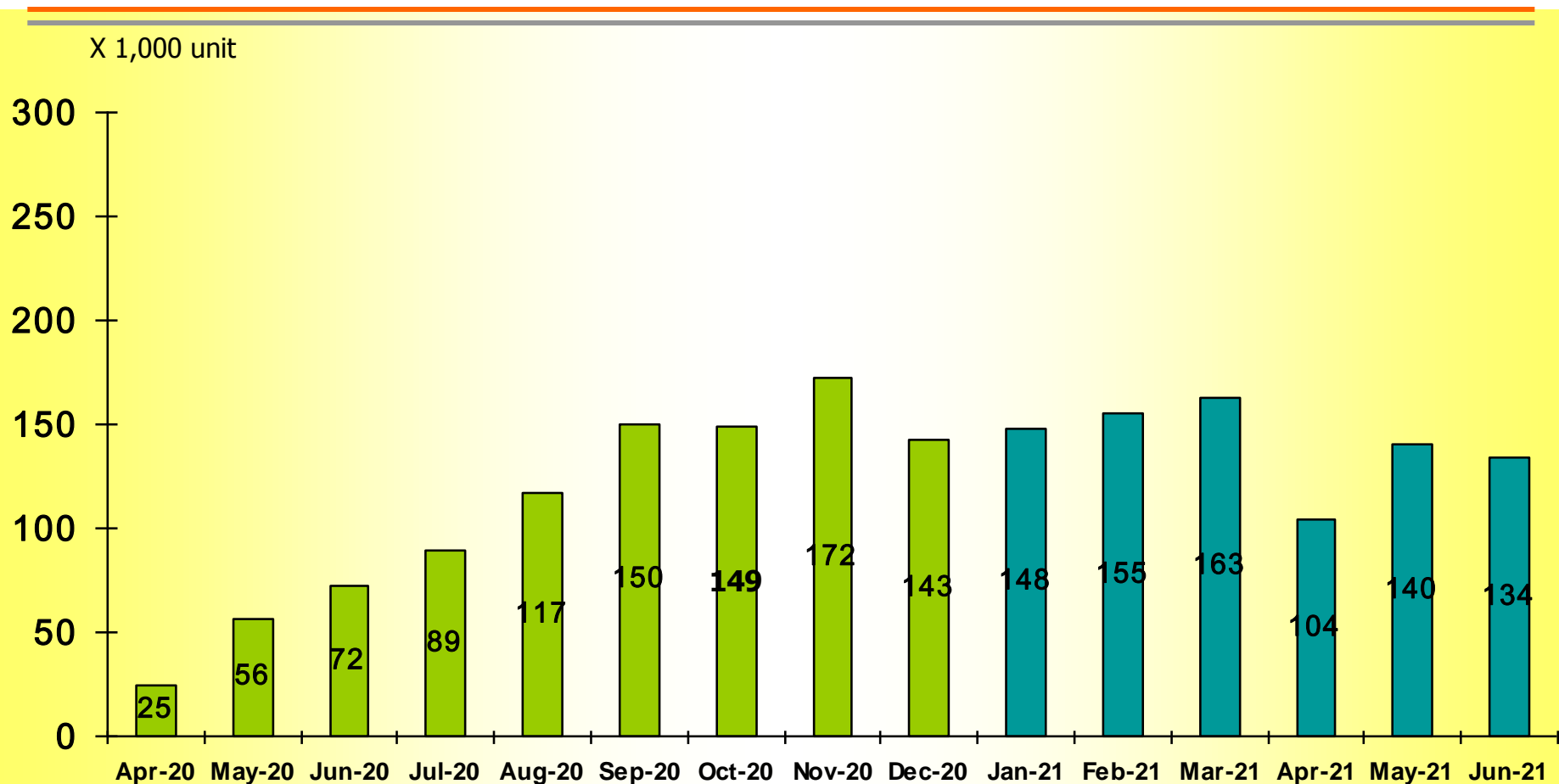
X 1,000 unit

Compare with 2020  
+ 148%



Source: The Federation of Thai Industries

## 4W (Motorcar) Production ( By Month ) (April 2020 – June 2021)

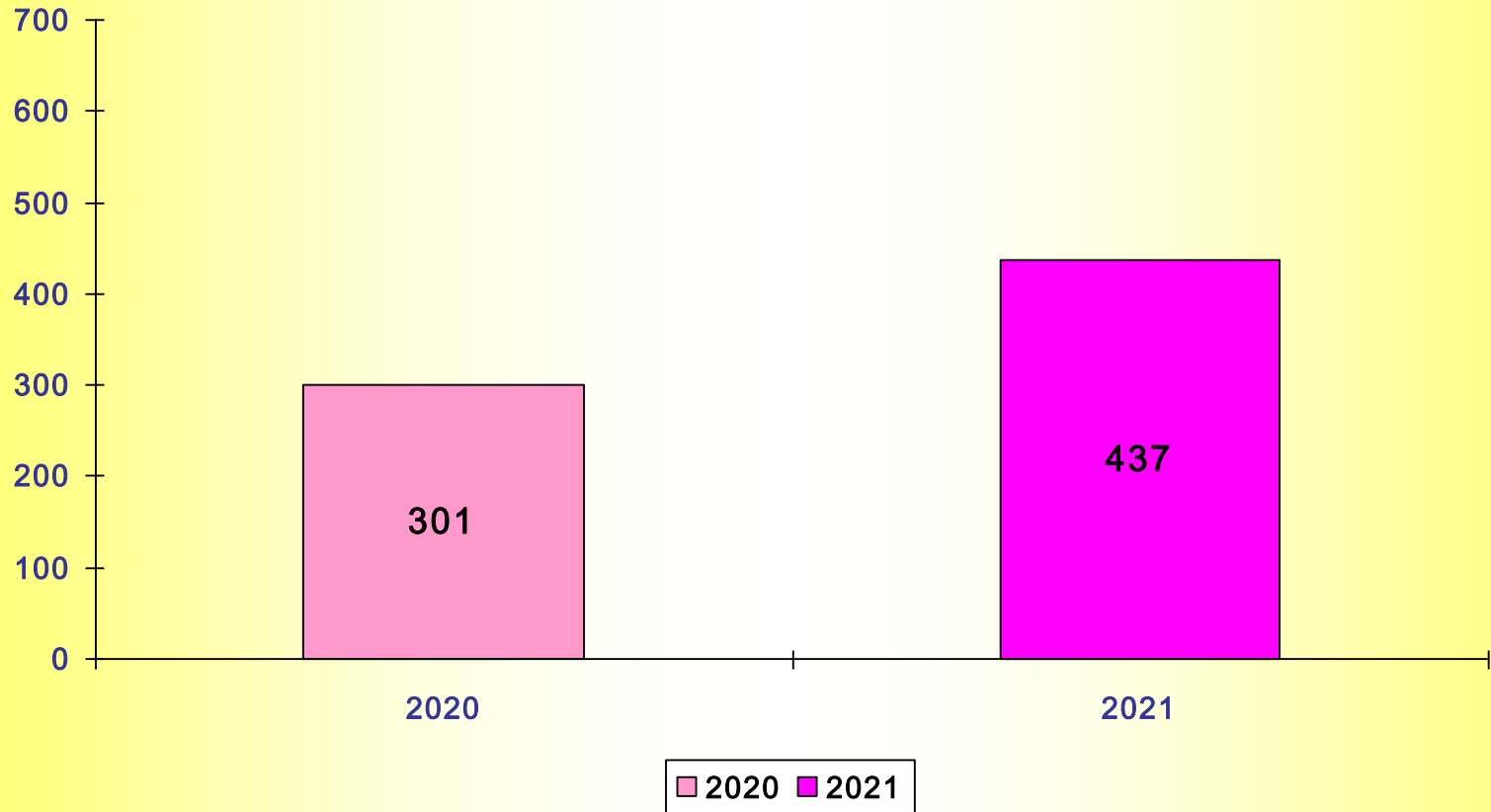


Source: The Federation of Thai Industries

# 2W (Motorcycle) Sales - Domestic (April – June 2021)

X 1,000 unit

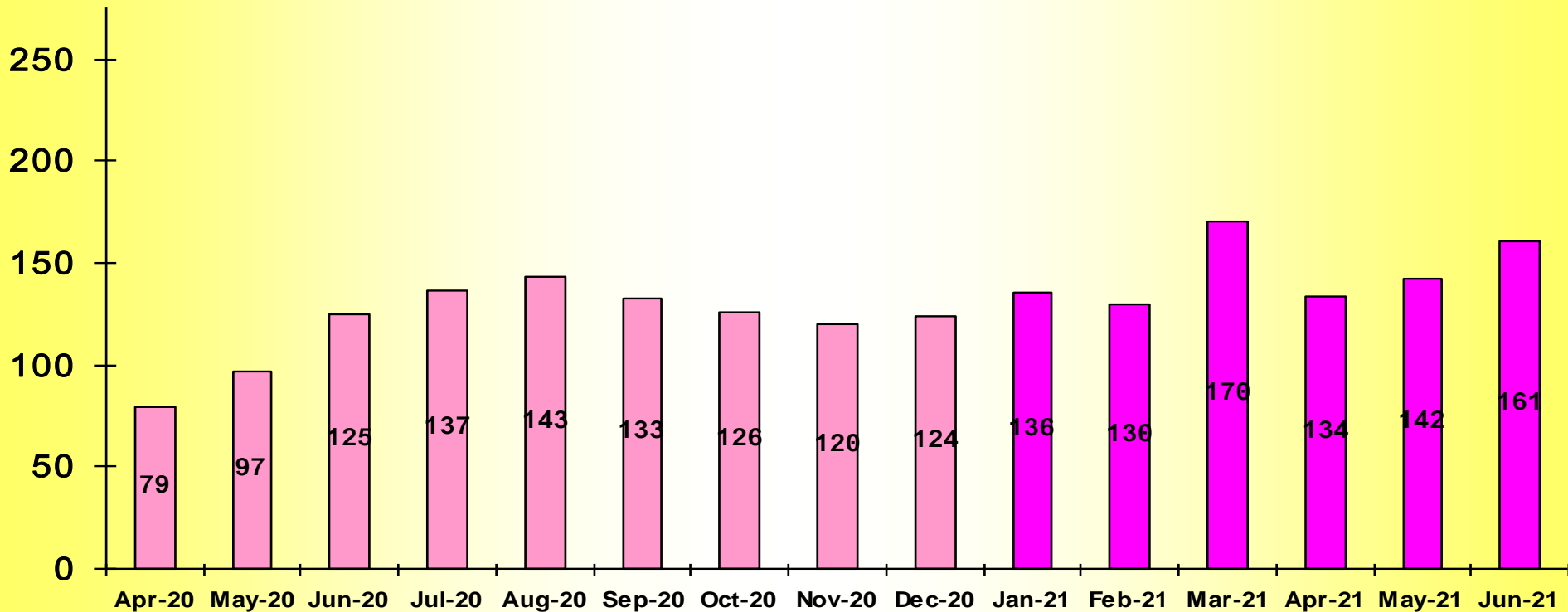
Compare with 2020  
+ 45%



Source: The Federation of Thai Industries

## 2W (Motorcycle) Sale ( By Month ) April 2020 – June 2021

X 1,000 unit

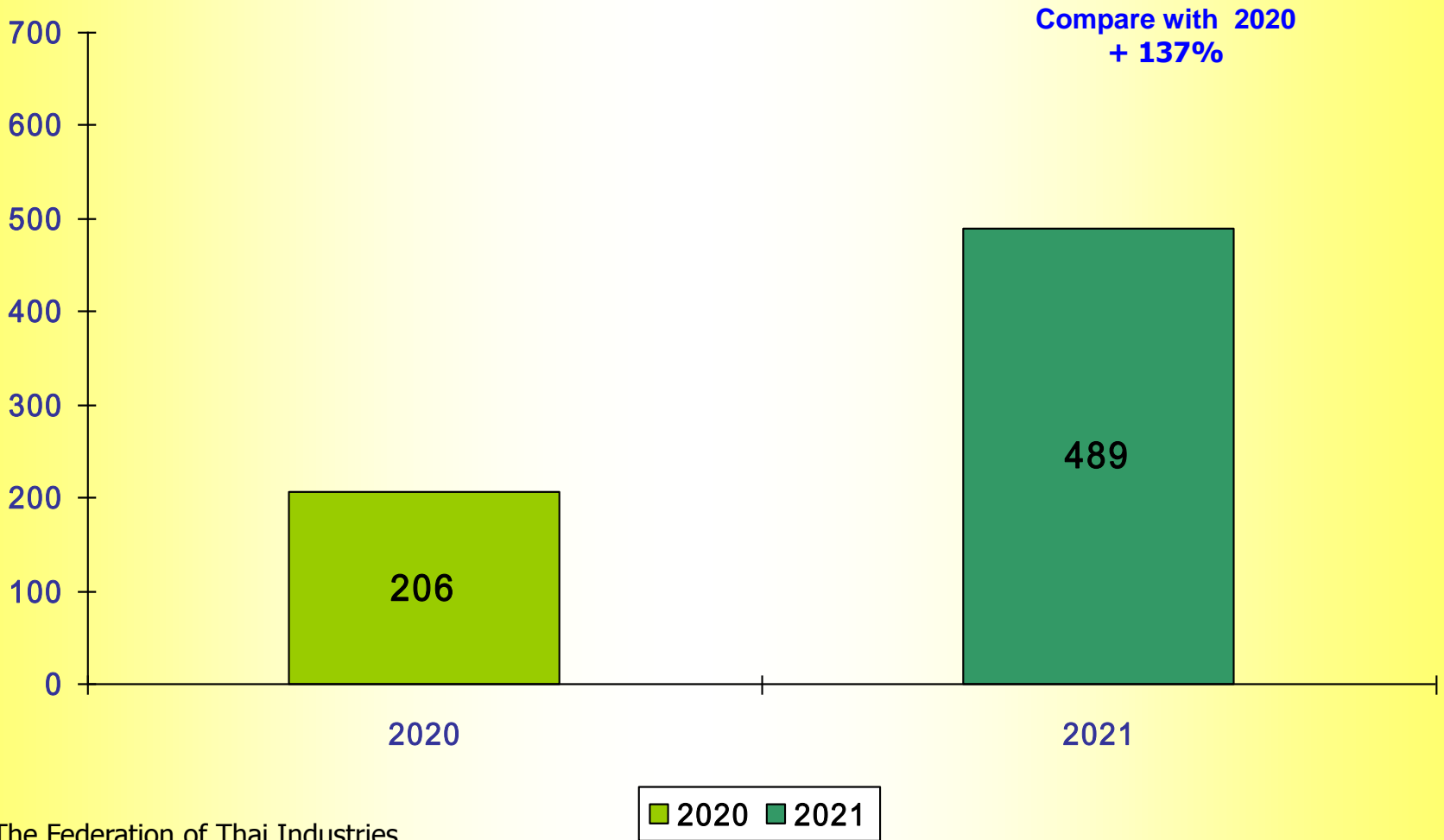


Source: The Federation of Thai Industries



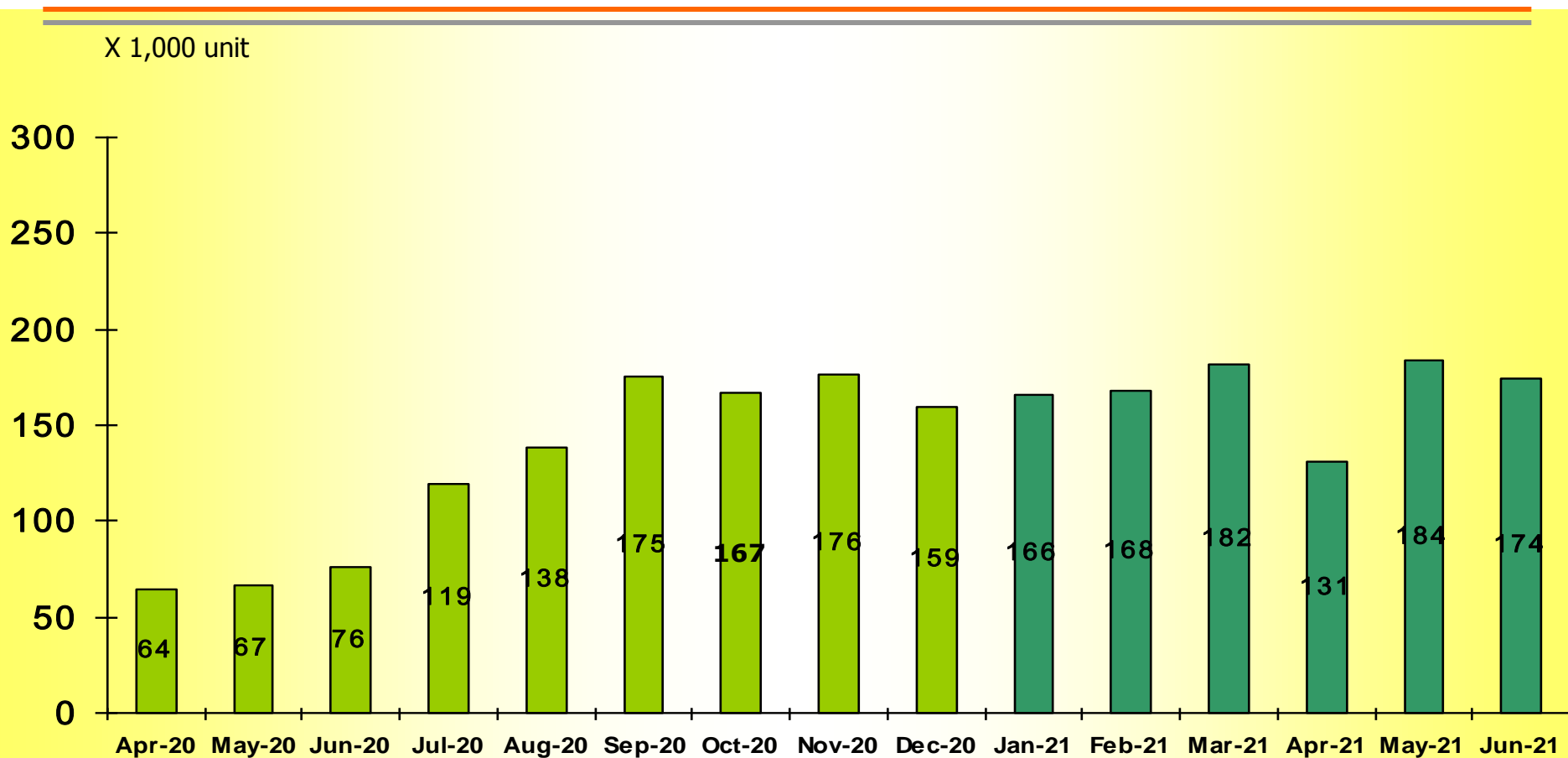
# 2W (Motorcycle) Production (April – June 2021)

X 1,000 unit



Source: The Federation of Thai Industries

## 2W (Motorcycle) Production ( By Month ) April 2020 – June 2021



Source: The Federation of Thai Industries

# Agenda

1. Market Trend – 2021 (April – June)
2. The 1<sup>st</sup> Quarterly 2021 Financial Statement

## Statement of Financial Position

The Equity Method	30 June 2021	31 Mar 2021	Change
	(M฿)	(M฿)	(%)
Current Assets	8,465.95	8,000.16	5.82
Non current assets	13,383.18	13,542.45	(1.18)
Total Assets	21,849.13	21,542.61	1.42
Current Liabilities	1,819.27	1,967.44	(7.53)
Non Current liabilities	862.89	857.39	0.64
Total Liabilities	2,682.16	2,824.83	(5.05)
Total Equity	19,166.97	18,717.78	2.40
Total Liabilities and Equity	21,849.13	21,542.61	1.42

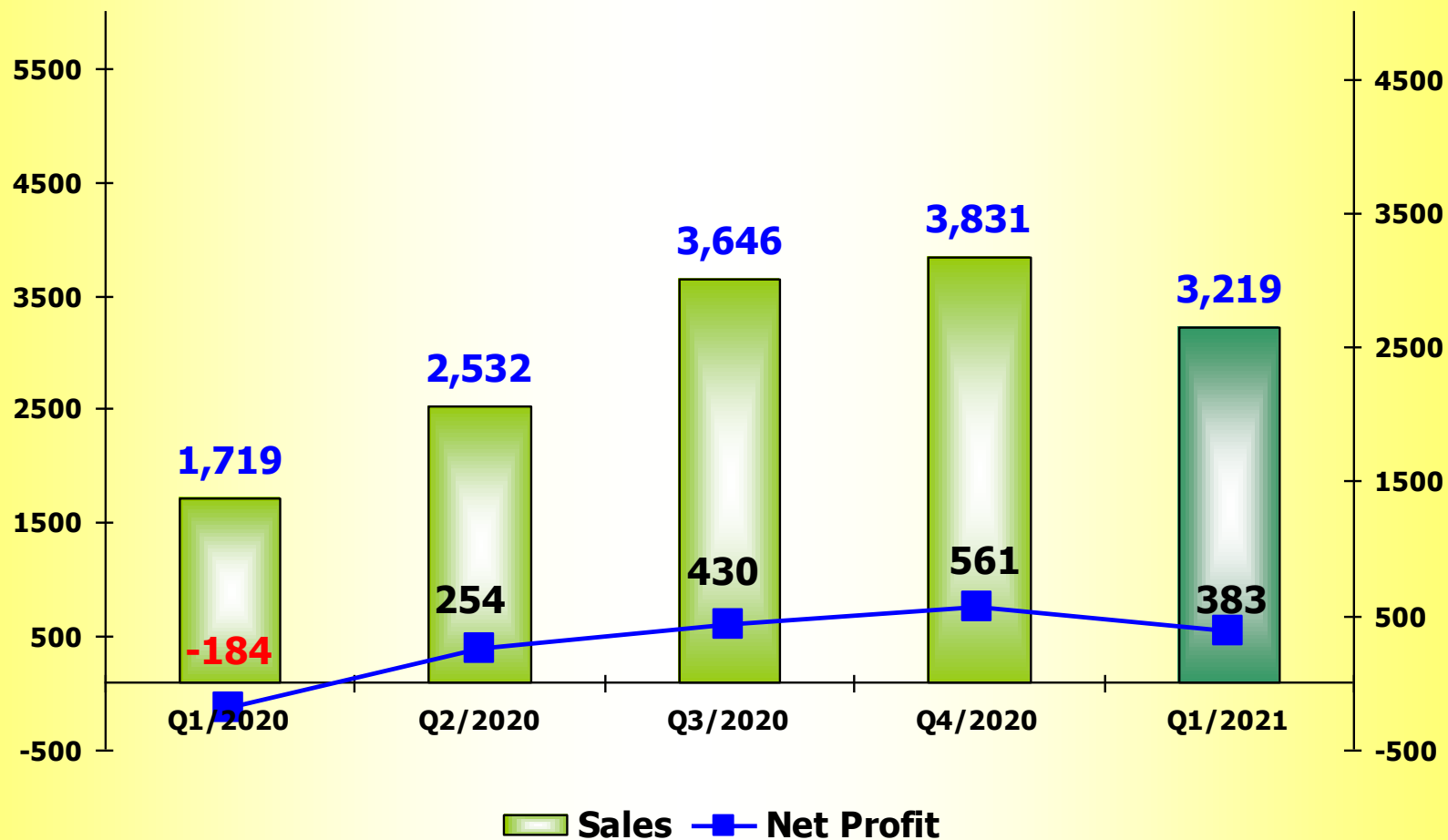
## Statement of Income

The Equity Method	30 June 2021 (MB)	30 June 2020 (MB)	Change (%)
Revenues from Sales and Services	3,218.77	1,718.64	87.29
Cost of sales and services	2,597.34	1,793.10	44.85
Gross Profit	621.43	<del>74.46</del>	934.58
Other Income	28.24	21.57	30.92
Selling and Administrative expenses	242.01	161.05	50.27
Share of profit from investments in associates	71.68	20.15	255.73
Profit before income tax	479.34	<del>193.79</del>	347.35
Net profit for the period	383.48	<del>184.05</del>	308.36

## Analysis by Quarterly

Unit : MB

The Equity Method



## Statement of Cash Flows

The Equity Method	30 June 2021 (MB)	30 June 2020 (MB)
Net Cash received from Operating Activities	791.41	737.58
Net Cash used in Investing Activities	<del>1,126.91</del>	<del>527.47</del>
Net increased(Decrease) in cash and Cash equivalents	<del>335.50</del>	210.11
Cash and Cash equivalents at beginning of the period	2,663.33	3,177.44
Effects of Exchange rate changes	4.39	<del>1.19</del>
Cash / Cash equivalents at end of the period	2,332.23	3,386.36

**Download : The presentation files at**

**[www.thaistanley.com/Investor Relations/Analyst Meeting Presentation](http://www.thaistanley.com/Investor Relations/Analyst Meeting Presentation)**

**For further questions, please contact :**

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