



บริษัท ไทยสแตนเลย์การไฟฟ้า จำกัด (มหาชน)
THAI STANLEY ELECTRIC PUBLIC COMPANY LIMITED

29/3 หมู่ 1 ถนนบางพูน-รังสิต ตำบลบ้านกลาง อำเภอเมือง จังหวัดปทุมธานี 12000 ประเทศไทย TEL : 0-2581-5462 , 0-2977-9555 ทะเบียนเลขที่
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Subject To explain company operation Quarterly 2 / 2020

To The Listed Department
The Stock Exchange of Thailand

Thai Stanley Electric Public Company Limited would like to explain about company operation Quarterly 2/2020 as follows:-

- Sales

The second quarterly (1 July - 30 September 2020). The company's sale was 2,531.97 million baht, decreased 1,554.60 million baht or 38.04% from the same period of year 2019 that sale was 4,086.56 million baht. As resulting from the Covid-19 virus outbreak continue affects every business, both domestic and exports. Including the automotive industry in the whole system.

The car production was 356,934 units decreased from the same period of year 2019 which production was 506,682 units or decreased 29.55%. The export of car was 107,907 units decreased from the same period of year 2019 which export was 261,240 units or decreased 34.58%. Domestic Sale was 205,651 units decreased from the same period of year 2019 which sale was 238,077 units or decreased 13.62%.

In section of motorcycle , the total production was 431,500 units, decreased from the same period of year 2019 which the production was 481,110 units, or decreased 10.31% and the domestic sale was 413,888 units decreased from the same period of year 2019 which sale was 433,234 units or decreased 4.47%

- Net Profit

The second quarterly (1 July - 30 September 2020), the company's net profit was 254.16 million baht , the operation result decreased 57.60% from the same period of year 2019 which a profit was 599.47 million baht that from the company factors are as following:

- 1) Sales and production have decreased thus affecting the Economical of Scale in production.
- 2) The company has various fixed costs such as depreciation , labor cost and other expenses , that the company is still operating and there are no layoffs. In which the company has tried to adjust the production plan and issued various measures to reduce costs.

Submitted for your information.

Yours Faithfully,

(Mr. Apichart Lee-issaranukul)
Executive Chairman