



บริษัท ไทยสแตนลีย์การไฟฟ้า จำกัด (มหาชน)
THAI STANLEY ELECTRIC PUBLIC COMPANY LIMITED

29/3 หมู่ 1 ถนนบางพูน-รังสิต ตำบลบ้านกลาง อำเภอเมือง จังหวัดปทุมธานี 12000 ประเทศไทย TEL : 0-2581-5462 , 0-2977-9555 ทะเบียนเลขที่
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Subject To explain company operation Fiscal Year 2017
To Listed Department
The Stock Exchange of Thailand

Thai Stanley Electric Public Company Limited would like to explain about company operation Fiscal Year 2017 as follows:-

- **Sale increasing** 19.92 %
- **Net profit increasing** 30.53 %

- Sales

The Fiscal Year 2017 (1 April 2017 - 31 March 2018). The company's sale was 13,220.45 million baht, increased 2,195.65 million baht or 19.92% from the fiscal year 2016 that sale was 11,024.80 million baht. As resulting from the motorcar and motorcycle domestic sale increased from the domestic economy is recovering. Including the issuance of new car and motorcycle models.

The car production in year 2017 was 1,988,823 units increased from the year 2016 which production was 1,944,417 units or increased 2.28%. The export of car was 1,139,696 units decreased from the year 2016 which export was 1,188,515 units or decreased 4.11%. Domestic Sale was 871,650 units increased from the year 2016 which sale was 768,788 units or increased 13.38%.

In section of motorcycle was also continuity increasing. In year 2017 the total production was 2,055,193 units, increased from the year 2016 which the production was 1,820,358 units, or increased 12.90% and the domestic sale was 1,810,771 units increased from the year 2016 which sale was 1,738,231 units or increased 4.17%

- Net Profit

The Fiscal Year 2017 (1 April 2017 - 31 March 2018), the company's net profit was 1,658.66 million baht, increased from the year 2016 which a profit was 1,270.77 million baht or increased 30.53% that from the factors are as following:

- 1) Sales and production volume were increased, accordingly lead to the Economical of Scale in production, the cost per unit to decreased.
- 2) The company has continuously control cost by use the productivity development activity in every division.

Submitted for your information.

Yours Faithfully,

(Mr. Apichart Lee-issaranukul)
Executive Chairman