



บริษัท ไทยสแตนลีย์อิเล็กทริค จำกัด (มหาชน)
THAI STANLEY ELECTRIC PUBLIC COMPANY LIMITED

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Subject To explain company operation Quarterly 1 / 2016

To The President
The Stock Exchange of Thailand

Thai Stanley Electric Public Company Limited would like to explain about company operation Quarterly 1/2016 as follows:-

- Sale increasing 8.95 %
- Net profit increasing 38.15 %

- Sales

The first quarterly (1 April - 30 June 2016). The company's sale was 2,631.79 million baht, increased 216.12 million baht or 8.95% from the same period of last year that sale was 2,415.67 million baht. As resulting from the motorcar and motorcycle sale increased both domestic and export from the domestic economy is recovering. Prices of agricultural crops with improved drought situation defused. Including the issuance of new car models.

The car production was 486,506 units increased from the same period of year 2015 which production was 410,711 units or increased 18.45%. The export of car was 287,063 units increased from the same period of year 2015 which export was 247,841 units or increased 15.83%. Domestic Sale was 187,070 units increased from the same period of year 2015 which sale was 171,322 units or increased 9.19%.

In section of motorcycle was also continuity increasing. The total production was 437,113 units, increased from the same period of year 2015 which the production was 436,087 units, or decreased 0.24% and the domestic sale was 455,683 units increased from the same period of year 2015 which sale was 423,777 units or increased 7.53%

- Net Profit

The first quarterly (1 April - 30 June 2016), the company's net profit was 243.30 million baht, increased from the same period of year 2015 which a profit was 176.11 million baht or increased 38.15% that from the factors are as following:

- 1) Sales and production volume is increase extremely from the recovery of automotive industry, accordingly lead to the Economical of Scale in production, the cost per unit to decreased.
- 2) The company has continuously control cost by use the productivity development activity in every division.

Submitted for your information.

Yours Faithfully,

(Mr. Apichart Lee-issaranukul)
Executive Chairman