



บริษัท ไทยสแตนลีย์การไฟฟ้า จำกัด (มหาชน)
THAI STANLEY ELECTRIC PUBLIC COMPANY LIMITED

29/3 หมู่ 1 ถนนบางพูน-รังสิต ตำบลบ้านกลาง อำเภอเมือง จังหวัดปทุมธานี 12000 ประเทศไทย TEL : 0-2581-5462 โทร.เบย์นเลขที่
29/3 MOO 1 BANGPOON-RUNGSIT ROAD, BANGLANG, MUANG, PATHUMTHANEE 12000 THAILAND. FAX : 0-2581-5397 0107536000765

May 18, 2012

Subject To explain company operation Fiscal Year 2011

To President
The Stock Exchange of Thailand

Thai Stanley Electric Public Company Limited would like to explain about company operation fiscal year 2011 as follows:-

- Sale decreasing 12.74%
- Net profit decreasing 49.11%

- Sales

The fiscal year 2011 (1 April 2011 - 31 March 2012), The company's sales were 7,800.99 million baht, an decreased of sales were 1,138.62 million baht or 12.74% from the last year that sales were 8,939.61 million baht . As resulting from the disaster since in March 2011 was earthquake in Japan and in October – December was the mega flood in 50 years in the central region of Thailand , the company and manufacturers in the automotive industry can not operation fully or is to cease operation entirely, and after the flood , the manufacturers also take time to rehabilitate the plant so the production still not normal until March 2012.

The production of cars was 1,457,795 units decreased from the same period of year 2010 which production was 1,644,398 units or decreased 11.35%. The export of cars was 735,627 units decreased from the same period of year 2010 which export was 895,855 units or decreased 17.89%. Domestic Sale was 794,081 units decreased from the same period of year 2010 which sale was 800,357 units or decreased 0.78%. In section of motorcycle, a total production was 2,043,039 units, increased from the same period of year 2010 which the production was 2,024,830 units, or increased 0.90%. Domestic Sale was 2,007,384 units, increased from the same period of year 2010 which sale was 1,845,997 units or increased 8.74%.



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- Profit (Loss)

The fiscal year 2011 (1 April 2011 - 31 March 2012), company's net profit was 726.59 million baht decreased from the last year which net profit were 1,427.71 million baht represented 49.11%. which consequence from the factors is as following:

- 1) Sales decreased 1,138.62 million baht that significantly from the earthquake in Japan and flood situation that affected the company , the customers and the automotive manufacturers to stop or slow down production.
- 2) The company has the expenses arising from floods including flood-prevention and rehabilitation expenses and the expenses relating to the production transfer of some goods to Stanley Group companies's factories and the overseas transportation expenses for molds , equipments , raw materials and goods and other cost before production in that country and the company also had fixed cost in the stop of production such as salary, depreciation, etc.

Submitted for your informations.

Yours Faithfully,

(Mr. Apichat Leeissaranukul)

Executive Vice President